

Sapphire Technologies Career Development Series

Presented by

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Total IT Solutions Provider

Celebrating
25 years!

- Celebrating 25 years in business
- Ranked 4th Largest IT Staffing Firm and Best Places to Work
 - SI Review, Business Journals, Boston Globe
- Contract, Contract-to-Hire, Permanent Placement
- Statement of Work and Enterprise Technology Specialization
 - Partnership with B2B Workforce
- Operating 42 business units in 35 physical locations in the U.S., 51 across North America
 - Headquartered in Massachusetts
- State-of-the-art, centralized recruiting database
- Servicing clients in diverse industries across North America

Project Management Experience

- Currently recruiting for over 125 Project Management positions on Sapphire.com
- Project Management is 4th most popular job category for Sapphire
- Snapshot of types of Project Managers Placed
 - Niche ERP Expertise- i.e. Oracle Applications, SAP, etc
 - Various Project Management Methodologies- i.e., Agile, RUP, Waterfall, etc
 - IT Delivery and Support PM's- ie., ITIL, ITSM, PRince2
 - Certified Project Managers- i.e., PMP, PME, Prince 2, Six Sigma/ Lean Six Sigma
- We placed 447 contractors in 2009 in the category of Project Management
 - 133 placed in New England
- Over 168 Project Managers placed YTD
 - Over 60 placed in New England

Series offerings

- Monthly sessions to be offered in Milford and Worcester Randstad offices
- Resume Workshops
- Mock Interviews
- Client/Member Mixers
- Guest Speakers and round table discussions- potential topics include social networking, leveraging internal relationships to enhance your career, landing the career of your dreams

Hot Topics in Project Management

- **Most clients are looking for someone that has strong PM generalist experience coupled with the specialty experience. Next they look at Methodologies, Certifications & Project Management Tools Used.**
- **General:**
 - True project management
 - Management budget /forecasting
 - Change management
 - Liaison with stakeholders and various business units
 - Vendor management
 - Issue resolution..
- **Specialty:**
 - Infrastructure- upgrade, new installs, consolidation, ITIL, Service Management
 - Application Development/SDLC – platform (J2EE, .NET), ERP – SAP, Oracle E-business Suite, Lawson, Peoplesoft, etc.
 - Product Development – what type – software, hardware, network, voice, medical device, etc...
 - Compliance Issues – SOX, HIPPA, PCI, ISO
 - Industry Specific – Retail, Finance, Healthcare, BioMedical, Insurance
- **Proven Methodologies- Agile, Six Sigma, Prince 2**
- **Certifications- PMP, PME, ITIL Certified**
- **Tools used – Project Management Tools – MS Project, Document management systems**

Break Out Session

- Break out into groups of six
- Each table will have one Sapphire Representative per table
- Every PMI member will have the opportunity to have his/her resume review
- Each Sapphire Representative will mediate discussion related to job seeking and interviewing

Next Steps

- Please visit the PMI site to view upcoming event www.pmicmass.com.
- Next session will be held on:
 - September 23, 2010
 - From 6:00-8:30 p.m.
 - 100 Medway Street
Milford, MA 01757-2923
- Additional Questions and Follow-up please contact
 - Natasha Anderson at Natasha.Anderson@Sapphire.com
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 - Or call us at (781) 938-1910